

**American Red Cross**  
**Health and Safety Services Merchandise**  
**Authorized Provider Discount Fee List**  
*(Effective through 6/30/02)*

Please send orders to: Central Maryland Chapter, American Red Cross, 4700 Mt. Hope, Dr., Baltimore, MD 21215 [410-764-7000, ext. 7110]. Payment is due upon pick up of materials, unless otherwise specified in your Provider Agreement. No returns will be accepted for special order items, calendars, videos, materials for which replacement materials have been announced or used materials. Other items may be returned, undamaged, within two weeks of purchase with receipt. Some items may be restricted to Authorized Providers of ARC training.

**WATER SAFETY, LIFEGUARD TRAINING  
& SAFETY TRAINING FOR SWIM  
COACHES**

**BASIC WATER RESCUE**

654171 Basic Water Rescue and Small Craft Safety  
Instructor Guide \$ 5.50

**COMMUNITY WATER SAFETY**

654122 Community Water Safety Text (partic) \$ 6.40

**LEARN TO SWIM PROGRAM**

652222 ARC Swimming and Diving \$ 16.80  
652223 Water Safety Instructor's Manual \$ 9.90  
654600 Infant&Preschool Aquatics Parent Guide \$ 1.25  
652008 Water Safety Instructor's Portfolio \$ 7.50  
(folder/clipboard with five acetates, permanent  
template for lesson plans, and waterproof  
652073 Swim Achievement Cards:Level I \$ 9.00  
(Pkg/125)  
652074 Swim Achievement Cards:Lev II \$ 9.00  
(Pkg/125)  
652075 Swim Achievement Cards:Lev III \$ 9.00  
(Pkg/125)

**LIFEGUARD TRAINING**

655700 GuardStart Participant's Kit \$ 6.00  
655720 Lifeguard Training Participant Manual \$ 25.00  
655721 Lifeguard Training Instructor Manual \$ 20.00  
654119 Head Lifeguard Text (partic) \$ 8.00  
655701 GuardStart Leader's Kit \$ 22.00  
655704 GuardStart Award Stickers \$ 5.75

**EDUCATIONAL MATERIALS: WATER SAFETY**

654700 Longfellow Whale's Tales Leader Packet  
(includes 1 set posters) \$ 10.50  
329343 Longfellow WT posters (set of 5) \$ 2.50

**VIDEOS: Water Safety, Lifeguard Training, and Small  
Craft Safety**

652005 ARC Swimming and Diving Skills \$ 82.00  
652006 ARC Teaching Aquatic Skills \$ 60.00  
654610 Infant and Preschool Aquatics \$ 60.00  
  
655702 GuardStart: Lifeguarding Video \$ 65.00  
655722 Lifeguarding Video (2viedoe set) \$180.00  
655724 AED, Oxygen Admin, PDT video set \$ 75.00

655010 Home Pool Safety-It Only Takes a Min. \$ 43.75  
654710 Longfellow Whale's Tales Video \$ 35.00

**OTHER WATER SAFETY MATERIALS AVAILABLE  
DIRECTLY FROM STAYWELL PUBLISHING:**  
**To order call Staywell Publishing at 1-800-667-2968**

**FIRST AID AND CPR**

**AUTOMATED EXTERNAL DEBRILLATION (AED)  
TRAINING (Professional Rescuer)**

656530 Automated External Defibrillation  
Participant's Manual (Pkg/10) \$ 32.00  
656531 Automated External Defibrillation  
Instructor's Manual \$ 6.00  
656532 Automated External Defibrillation Video \$ 45.00

**BASIC AID TRAINING (BAT)**

654200 Basic Aid Training Book (Pkg/25) \$ 37.50  
654207 BAT Maze Posters (set of 10) \$ 8.20  
320081 BAT Buttons (Pkg/100) \$ 18.00  
654210 Rescue Kids Video \$ 50.00

**COMMUNITY FIRST AID AND SAFETY**

652100 Community First Aid & Safety Par. \$ 12.00  
652031 Com Firt Aid & Safety Instructor Manual \$ 9.25  
652064 First Aid and PR 3-Ring Binder\* \$ 4.50  
652034 Community First Aid and Safety Video \$125.00  
654312 First Aid in the Child Care Setting Video \$ 85.00

**CPR FOR THE PROFESSIONAL RESCUER**

652048 CPR For The Prof. Rescuer Partic. \$ 9.50  
652049 CPRFPR Instructor's Manual \$ 7.50  
652051 CPRFPR Video \$ 90.00

**EMERGENCY RESPONSE**

656501 Emergency Response Textbook \$ 28.80  
656502 Emergency Response Workbook \$ 20.00

**Manikins**

***Laerdal manikins are also available for purchase  
through the Red Cross - catalog available upon  
request.***

**This item can be ordered from Staywell at 1-800-667-2968**  
656505 Emergency Response Video Pack (2) \$190.00

**INSTRUCTOR CANDIDATE TRAINING**

A1174 Fundamentals of Inst Part Manual	\$ 3.50
A1173 FIT Guide for Training Instructors	\$ 5.95
A1173V FIT Video	\$19.95

**OXYGEN ADMINISTRATION**

652056 Oxygen Admin. Booklet (Pkg/25)	\$ 50.00
656702 Oxygen Admin Video	\$ 18.95

**PREVENTING DISEASE TRANSMISSION**

652054 PDT Instructional Outline	\$ 1.40
652053 PDT Participant Manual	\$ 1.00
652055 PDT Video	\$ 30.00

**RESPONDING TO EMERGENCIES**

656122 Video	\$150.00
656120 RTE Textbook	\$ 22.00
656121 RTE Instructor Manual	\$ 21.00

**SPORT SAFETY TRAINING PROGRAM**

655550 Sport Safety Training Handbook	\$ 10.00
655551 Sport Safety Training Workbook	\$ 6.00
655556 Sport Safety Training Hndbk/Wrkbk Pkg	\$ 14.00
655553 Safety Training Instructor's Manual	\$ 11.00
655554 Sport Safety Training Video	\$150.00

**WORKPLACE TRAINING: STANDARD FIRST AID & FIRST AID/CPR/AED PROGRAM**

655725 AED Essestionals Video	\$ 40.00
656616 WPT:Standard First Aid Video	\$ 78.00
656632 Infant and Child Video	\$ 48.00
656559 Adult CPR/AED Skills Card	\$ 5.68
656631 Infant and Child Skills Card	\$ 5.68
656617 First Aid/CPR/AED Instr. Manual	\$ 11.00
656618 WPT:Standard First Aid Participant Set (Pkg/10) Set includes First Aid skills card and participant's booklet	\$ 59.80
656619 First Aid/CPR/AED Booklets (pkg 10)	\$ 10.20
656603 Ergonomics Booklet (pkg/10)	\$ 10.00
656604 Slips Trips and Falls Booklet (pkg/10)	\$ 10.00
656608 Back Injury Prevention Booklet (pkg/10)	\$ 10.00
656609 Violence Awareness Booklet (pkg/10)	\$ 10.00
656612 Managing Stress Booklet (pkg/10)	\$ 10.00
656614 Your Heart Matters Booklet (pkg/10)	\$ 10.00

**EDUCATIONAL MATERIALS: First Aid**

654405 F.A.C.T. (First Aid For Children Today) Leader's Kit	\$ 14.15
654400 F.A.C.T. Fun Book (Pkg/25)	\$ 38.00
654406 F.A.C.T. Poster Kit (set of 5)	\$ 7.00
652081 First Aid Fast (guide)	\$ 5.00
657100 Pet First Aid	\$ 12.95
652025 'Till Help Arrives Booklet (Pk/25)	\$ 15.00

**RELATED PRODUCTS****BIOHAZARD COMPLIANCE KITS**

ARC-4B Compliance Kit-Wh. Plastic Wall Mount (8"x5"x3")	\$ 14.99
ARC-4D Compliance Kit Refill	\$ 10.99

**CPR MASKS**

820012 Laerdal CPR Mask w/valve and filter	\$ 13.25
830016 " CPR mask w/oxygen inlet & headstrap	\$ 19.25
820410 Laerdal Mask Replace. Valves each	\$ 4.25
A820610 Filter	\$ 1.00
AE5510 Microshield Plus	\$ 7.00
AE5535 Microkey Plus (keychain)	\$ 10.50
248211 Rescue Key w/gloves	\$ 7.50

**FIRST AID KITS**

9375 Standard First Aid Kit - Sport Pak	\$ 13.99
9376 Home First Aid Kit - White Plastic	\$ 13.99
9360 Comprehensive FA Kit -lrge/red nylon	\$ 28.00
9361 Fanny pack FA Kit - red nylon	\$ 16.00
9365 Mini Pack First Aid kit	\$ 2.99
655607 Babysitter's First Aid and Safety kit	\$ 13.45
9370 Pet First Aid Kit - medium	\$ 20.99

**OTHER TRAINING AIDES**

151201 Laerdal Manikin Face Shields <i>roll of 36</i>	\$10.00
9380 SFA Bandage Kit - (AFAP) <i>(includes 2 triangular bandages, 1 roller gauze, 2 square gauze)</i>	\$ 3.50
656319 SFA Bandage Kit pkg/10 (Staywell) <i>(includes 2 triangular bandages, 1 roller gauze, 2 square gauze and latex gloves)</i>	\$15.00

**WEARING APPAREL**

<b>Golf Shirts: Gray with Red Cross Logo</b>	
Red Cross Golf Shirt (M,L,X L,XX L)	\$ 25.00

**CHILD CARE****COURSE MATERIALS AND VIDEO**

654300 Child Care: Health & Safety Units	\$ 6.75
654301 Child Care: Child Development	\$ 4.75
654312 First Aid in the Child Care Setting	\$ 85.00
654305 Child Care: Instructor's Manual	\$ 19.50

**FOUNDATIONS FOR CAREGIVING**

**ORDER DIRECTLY FROM STAYWELL PUBLISHING:**  
**To order call Staywell Publishing at 1-800-667-2968**

654100 Foundations For Caregiving Textbook	\$ 22.50
654101 Foundations For Caregiving Skills Man.	\$ 12.50
654106 Foundations For Caregiving Student Kit (Text and Skills Manual)	\$ 24.95
654102 FCG Video Pack (Set of 3)	\$1200.00

**BABYSITTER'S TRAINING****COURSE MATERIALS AND VIDEO**

655600 Babysitter's Training Handbook	\$ 10.00
655607 Babysitter's Training Video	\$130.00
655605 Babysitter's Training Instructor Kit (Includes Instructor Manual and Teaching Tools)	\$ 20.00

**Revised 12/5/01; Effective through 6/30/02**